



# Tamil Nadu Emerging Sector Seed Fund

Managed by: Tamil Nadu Infrastructure Fund Management Corporation Limited

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# Fostering Entrepreneurs in Emerging Sectors

**Tamil Nadu Emerging Sector Seed Fund (TNESSF)** is a SEBI registered CAT I AIF (Venture Capital Fund) catalysing the growth of Startups and MSME ecosystem, with a team of seasoned professionals. TNESSF seeks to be a long-term partner with novel, and disruptive, yet differentiated companies providing insights, knowledge, and funding.

**TNESSF is the most active investor for CY 2023 in Tamil Nadu,  
as per Venture Intelligence database.**

## Investment Focus



TNESSF focusses on investing in new age companies that are addressing large market opportunities with technology leveraged business models. Typically, investments made by the fund fall within the range of INR 3 to 10 crore.

## Key Differentiators



### **Institutional Credibility**

Visibility and Trust gained through partnering with a Government supported Fund.



### **Access to Supportive Business Networks**

Mentoring and connecting with potential investors, partners, and customers.



### **Follow-On Funding Based on Achieved Milestones**

Leverage relationships in the PE/VC ecosystem & potentially participate in additional fund rounds based on milestones achieved.



### **Sustainable Growth**

Ensuring a balanced approach that focuses on both financial returns and social impact.

# Evaluation Criteria



Promoters'  
Track Record



Innovation and  
Growth Prospects



Efficient Capital  
Utilization



Commitment to  
UN SDGs and  
ESG impact



Potential Impact on  
the Economy of  
Tamil Nadu



Exit Opportunities,  
such as Acquisition  
or Public Listing



Scalable Business  
Model

# Our Portfolio



Digital platform for  
Agri distribution in  
Tier 2 & Tier 3 towns



Robotics and Automation  
in tea harvesting



EV Fleet for  
delivery services



Online pharmacy for  
super specialty  
medicines



Supply Chain  
Planning SaaS



Blue collar job portal  
focused on MSMEs



Blue-collar  
workforce & payroll  
management platform



New age Express  
Logistics solutions

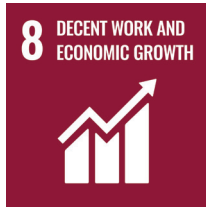


New generation  
of Axial Flux Motors



Tech-enabled  
agri-sourcing and  
processing platform.

# Portfolio Impact



**~5,000 tons**

Reduction in food  
wastage in supply chains

**~800 MT**

CO<sub>2</sub> emissions  
reduced

**~1,500**

E-Vehicles  
manufactured

**30%**

portfolio investments  
with women founders

**~60,000**

Jobs supported  
(adding ~500 jobs/month)



TNIFMC is an investment manager set up by the Government of Tamil Nadu along with leading financial institutions, to manage focused Alternative Investment Funds (AIF) as part of the Government policy initiatives for various segments of the economy such as affordable housing, MSME, and climate change.

The overarching goal is to accelerate private sector participation and contribution to achieve \$ 1 Trillion GDP for the State by 2030. The Government of Tamil Nadu is an anchor investor in all the Funds and has empowered TNIFMC with a professional Fund Management Team and independent Investment Committee with a focus on commercial returns. These AIFs will provide risk capital to enterprises in respective focus areas and will catalyse private sector investments in those segments.

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